

# PROFILE

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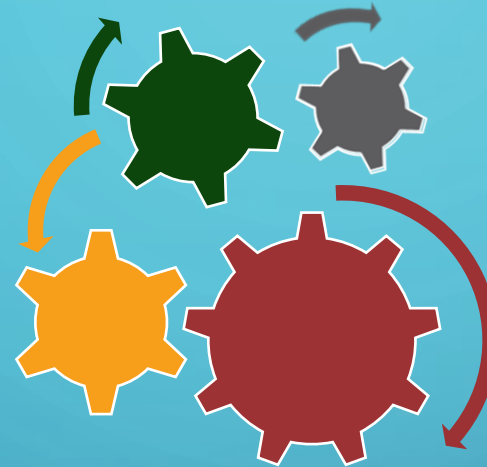


## My Offerings

### Multidisciplinary Skill

Professional with **multidisciplinary skill sets, competencies** and extensive experience

- Vision and mission driven leadership
- Domain knowledge and attributes to deliver an impact
- Smart, agile and swift delivery
- Integrity and ethical value driven approach



### Team Onboarding & Client Handling

Through my experience and expertise on sustainable development initiatives

- Onboard teams as per the project requirements
- I handle projects for my clients and handle Teams.
- Take responsibility towards project completion and enhancing the project revenue
- Do the Client Facing where ever required.

### Strategic Partnership

I help in addressing critical issues with **unique capabilities**

- Complementing my capability
- Enhancing my reach to newer geographies and clients
- Supporting my clients across the entire sustainable development value chain

39Yrs experience in ***Management and Financial Consulting, Application Design and Business Process Consulting***. Founder Director of Unilink Software Pvt. Ltd., a software development and consulting company, which boasts of its satisfied clients (Corporates, Indian Defense Organizations, SMEs, High end NGOs and iNGOs).

In my career I have worked with International and National NGOs, bilateral organizations, UN agencies, government and Defence organizations and corporates to deliver sustainable solutions through stakeholder engagement and community participation. I am optimally rooted and have a profound understanding of social and corporate development.

I have used my administrative, Management and IT knowledgebase in leveraging the corporate and Non Profit sector consulting arena. I have designed and developed many Management Information, IT & Software assignments in the social development as well as corporate initiatives, few of which are detailed below:

- Worked on many *Indian Navy Projects*.
  - ➔ Designed, Developed and implemented a *Materials Management System* which is implemented on *all major war ships, submarines* and many *on shore establishments* of *Indian Navy*.
  - ➔ Designed and implemented an *Enterprise based Requirement Planning System* for *Indian Navy Ship Dock Yard*. This is a very ambitious project and covers around 17 applications and business processes.
- Worked as a consultant *for United Nations Development Project (UNDP), Cambodia*
  - ➔ Designed a specialized *Document Management System* for their projects in Cambodia.

- Worked as a ***Business Process Consultant*** with **SOS Children's Villages of India**, An Austria based NGO having 45 establishments in India, *and presence in 130 countries worldwide.*
  - ➔ Designed an ***online Expense Management System*** which monitors all expenses in the organization.
  - ➔ Covers complete budgeting creates a workflow around all accounting processes involving ***CAPEX and OPEX***
  - ➔ Created Expense Monitoring for SOS projects covering ***Family Support Programs***
- Worked as a consultant for **Sasakawa India Leprosy Foundation**, *A Japanese NGO with presence in 120 countries in the world.*
  - ➔ Helped the organizations in designing and developing an ***online Project Management System.***
  - ➔ Creation of software based ***Project Feasibility Reports***
  - ➔ ***Creating MIS with drill down Reports*** with
  - ➔ ***Specialized Charts and Dashboards***



- **India HIV/AIDS Alliance**, worked for communities affected by AIDS
  - ➔ Designed ***Project Timesheet Management System***
  - ➔ Designed ***Funds and Bank Reconciliation System***
  - ➔ Designed ***Third Party Funding Agency Billing Reconciliation System***
- **Consultant for setting up E-Commerce Website/ Mobile App/ Store**
- Worked as ***Functional and Business Process Consultant*** and a ***core team member*** for SAP implementation and software database integration for various clients.
- Worked on ***Enterprise Mobility Solutions*** to help Clients to manage and monitor ***Key Performance Indicators*** and make decisions based on visibility to the right information.

Few key corporates for which these solutions were designed are

- Sandisk, USA,
- Equinix USA and
- Agilent Technologies USA.

- Actively Involved in ***Business Process Consulting*** and ***management of Mobile App Development*** for ***iPhone and Android Smartphones***.
- Actively involved in ***HR automation consulting (HR activity portal implementation and customization)***. Also involved into recruitment consulting and services for existing clients
- Worked closely on development and implementation of ***Trading strategies and Algorithms*** using world renowned software API platforms ***for High Frequency Trades (HFT)*** and Technical based Trading in multiple exchanges.

## Specialties:

- **Mobile Apps, Database concentric Web Applications and Portals** Designing and Database design for Enterprise wide Mobile Applications using *iOS and Android and Cross Platform frameworks like React Native, Titanium and Phonegap, Microsoft Technologies and Open Source platforms.*
- **Utility Software** and Database Design for *Hospitality and Retail Verticals*
- Specialized **CRM design** for Non Profit verticals and Structuring and Management NGOs and iNGOs.
  - Designing and integration of **E-Commerce Applications using Shopify Platform**
  - **Expert in ERP System and designing MIS around ERP database** and pushing information from databases to **mobile devices (Enterprise Mobility)**
  - **Expert Level experience** in Design and Implementation of **Transaction Management System** involving **Multilevel Access Approvals.**



## Few of many Database concentric web projects designed and managed:

➔ ***Online Document Management System for United Nations Development Program (UNDP) Cambodia.***

➔ ***Distributed Ships Materials Management System for Materials Control On-board Ships and Submarines of Indian Navy***

*The system is implemented on-board all major War Ships and Submarines of Indian Navy.*

*It manages Material Requirements and seamlessly interacts with zonal central database at Command. It synchronizes ship data and demands with Command server which in-turn synchronizes data with the Central Procurement server.*

➔ ***Online Expense Authorization System (Transaction Management through Authority Norms)***

*for SOS Children's Villages of India (Austrian NGO having 45 establishments in India and presence in 130 countries worldwide) and Sasakawa India Leprosy Foundation (A Japanese NGO with presence in 120 countries in the world).*

## Terms of Engagement:

- ➔ *I work as a retained consultant where I take responsibility of:*
  - ➔ *Project Management*
  - ➔ *Technical Team Hiring*
  - ➔ *Team management on project*
  - ❖ *Payment Terms: Monthly Engagement with defined responsibilities*
- ➔ *Engagement of team in a project on contract basis. (On-boarding team for the project only).*
  - ❖ *Payment Terms: Monthly Engagement if on retained basis. 25% of monthly gross of employees on project hired by me.*